

## COURSE OUTLINE



### Introduction

- Palm Oil Industry – update, latest developments & outlook on 37 years of success story of palm oil
- Foods & biofuel
- Can palm oil help solve the world's food crisis?

### Development of palm oil expansion in Indonesia and its impact on Malaysia

- The anti-palm oil campaigns – dimensions and impact
- Near-term outlook of world palm oil price

### Prospects and challenges of Palm Oil Production Growth and Plantable Land Bank

- Prospects
- Challenges
- World Plantable Land Bank for Oil Palm

### Stakeholders

- Growers, Investors & Investments Supports Upstream players
- Government Departments, & Agencies Industrial Supports & Trade Supporting Services Downstream Players
- Employees & labor
- Customers and end users

### Regulatory requirements – MPOB, RSPO/MSPO Key Financial Assumption for Palm Oil Project Evaluation - Capital Investments

- Investment in palm oil industry
- Cost estimates for oil mill construction 2015 - 2017)
- Snapshot of investment in Malaysian Palm

### Analysing The Factors Affecting the Project Viability and the Value of Upstream Palm Oil Companies

- Location(s)
- Climatic factors and rainfall pattern Soil condition
- Planting materials – Seedling Gestation period (maturity period), Good agricultural practices
- Palm stands per hectare
- Palms age profile
- Fresh fruits bunch (FFB) yield
- Production costs

### Analysing The Factors Affecting the Project Viability and the Value of Mid-Stream (Oil Mills) Companies

- Oil extraction rate (OER)
- Oil yield per hectare

### Investment / Project evaluations techniques

- Cashflow based
- Assets Based

### REGISTRATION FEE

- ☐ ISP MEMBER RM500 (inclusive of 6% SST)
- ☐ NON-MEMBER RM600 (inclusive of 6% SST)

(inclusive of course materials, breakfast, lunch and 2 tea breaks)



### WHO SHOULD ATTEND?

- Senior Managers & decision makers of Oil Palm Industry
  - Corporate Advisors
  - Research Analysts
- Financial Services Professionals Investment Bankers
- Corporate and Commercial Bankers Fund Managers
  - Oil Palm Mill Managers
  - Chief Financial Officer

# ANALYSING FACTORS IMPACTING THE OIL PALM INDUSTRY IN MALAYSIA

## SPEAKER

MR. KENNETH Kk TAN, MBA (UK), FCPA (Aus.), CPFA (UK), CPA (M)

## DATE

27 APRIL 2020

## VENUE

### ISP HEADQUARTERS

SUITE 3A01, LEVEL 3A, PJ TOWER, AMCORP TRADE CENTRE  
18 PERSIARAN BARAT, 46050 PETALING JAYA, SELANGOR

# REGISTRATION FORM

ANALYSING FACTORS IMPACTING THE OIL PALM INDUSTRY IN MALAYSIA

27 APRIL 2020

ISP Headquarters

Suite 3A01, Level 3A, PJ Tower, Amcorp Trade Centre  
No. 18 Persiaran Barat, 46050 Petaling Jaya, Selangor



Please register the following personnel to attend the training as above.

Please photocopy for multiple bookings.

Name: \_\_\_\_\_

I/C No.: \_\_\_\_\_

Email: \_\_\_\_\_

Member: RM 550.00 (Membership No.: \_\_\_\_\_)

Non-Member: RM 650.00

**Special Dietary Requirement (Tick if applicable)**

Vegetarian  Others \_\_\_\_\_

Name: \_\_\_\_\_

I/C No.: \_\_\_\_\_

Email: \_\_\_\_\_

Member: RM 550.00 (Membership No.: \_\_\_\_\_)

Non-Member: RM 650.00

**Special Dietary Requirement (Tick if applicable)**

Vegetarian  Others \_\_\_\_\_

Name: \_\_\_\_\_

I/C No.: \_\_\_\_\_

Email: \_\_\_\_\_

Member: RM 550.00 (Membership No.: \_\_\_\_\_)

Non-Member: RM 650.00

**Special Dietary Requirement (Tick if applicable)**

Vegetarian  Others \_\_\_\_\_

\*\*\* All fee inclusive of 6% Sales & Service Tax (SST) for Malaysians only.

Company Name: \_\_\_\_\_

Person in Charge: \_\_\_\_\_

Telephone: \_\_\_\_\_

Email: \_\_\_\_\_

Address: \_\_\_\_\_

Company's Stamp/  
Signature:

## PAYMENT METHOD

Cash (Walk in only)

Online Transfer

ATM Transfer

Cheque/ Bank Draft

(Cheque/ Bank Draft No.: \_\_\_\_\_)

Credit Card  Visa  Mastercard

Card No.: \_\_\_\_\_

Cardholder's Name: \_\_\_\_\_

Bank's Name: \_\_\_\_\_

Expiry Date: \_\_\_\_\_ / \_\_\_\_\_ (mm/yy)

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Amount: RM \_\_\_\_\_

Payment can be made to **ISP MANAGEMENT (M) SDN BHD** bank account **AMBANK ISLAMIC BERHAD/ AMBANK BERHAD**  
**888-101-596-8511**

\*\* Please return the registration form and provide proof of payment to emails below

## TERMS AND CONDITIONS

- ❖ Request for cancellation must be made in writing.
- ❖ 100% refund will be made for written cancellation received 6 days before the day of the Seminar. Refund will be issued after the Seminar.
- ❖ No refund will be given for cancellation received after the Seminar. However, replacement is acceptable; please forward the replacement name to emails below.
- ❖ The registration form serves as the official invoice.
- ❖ All membership subscription should be paid before the day of the Seminar to entitle for members' rate, or else, non-members' rate will be applied.
- ❖ The Organisers shall not be held responsible for whatever cost (hotel reservation/ flight ticket) incurred by participants.
- ❖ The Organisers reserve the right to make changes to courses without prior notice whether in terms of date, time, venue or any other aspects.

Registration must be done by faxing/emailing the registration form to the following:

## CONTACT PERSON

For **ENQUIRIES**:

☎ 03-7955 5561

Mr. Tharmaraj

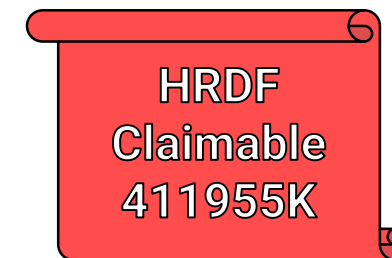
✉ [tharmaraj@isp.org.my](mailto:tharmaraj@isp.org.my)

For **REGISTRATION**:

☎ 03-7955 5561

Ms. Siti NurNabilah Mohd Said

✉ [nabilah@isp.org.my](mailto:nabilah@isp.org.my)



## **TRAINER PROFILE**

### **KENNETH KK TAN**

MBA(UPM), FCCA(UK), FCPA(Aus.), CPFA(UK), CA(M), CPA(M), ASEAN CPA, MCIM(UK), F.Inst.Mgt.(UK), MMIM(M), MIIIE(USA), MIIA(USA), CMIIA(M)

Kenneth is currently a free-lance consultant and trainer. He has over 40 years of working experience in various industries both locally and abroad. He held many C-suite positions in the last 25 years in Malaysia and in a few other ASEAN countries and Africa. Kenneth is a sought after trainer and speaker, and has delivered many trainings and talks on Advanced Business Finance, Strategic Financial Management, Financial Management, Corporate Finance, Book-keeping & Accounting to a number of institutions of higher learning such as Tuanku Abdul Rahman College, Malaysian Institute of Management, The Malaysian Institute of Certified Public Accountants, The Incorporated Society of Planters, etc.

He has conducted in-house senior management development programs for a few conglomerates in Malaysia and Cambodia. He was a speaker for business forums organized by the Government of The Kingdom of Cambodia, Thailand, and Liberia. He is the current examiner for ISP Module IV - Financial Management and previously was concurrently the examiner for Module II - Book-keeping & Accounting.

He has authored for The Incorporate Society of Planters 2 publications, namely (1) Book-keeping & Accounting Notes, and (2) Financial Management -, A Practical Guide for Agribusiness professionals.

#### **Working Experiences**

1. Airline & Hospitality Industry – 22.5 years
2. Gaming & Hospitality Industry – 2 years
3. Telecommunication Industry – 2 years
4. Natural Resources Mining, Oil & Gas – 4.5 years
5. 3 MNC's/Conglomerates Agribusiness entities (Hap Seng Consolidated Berhad, PT Sinar Mas Agribusiness Resources TBK, Tradewinds Plantation Berhad) – 16 years (up to April 2018)

#### **Professional Examiners Lecturer & Courses Facilitator**

1. Course leader for Financial management paper for the Diploma in Management Program (DIMP) for The Malaysian Institute of Management in 1991
2. Course leader for Corporate Finance, Business Finance & Administration, Advance Financial Management, and Strategic Financial Manager for Tuanku Abdul Rahman College, Genting-Klang from 1991-1995
3. Facilitator for Advanced Business Management (final paper of the qualifying examination) of The Malaysian Institute of Certified Public Accountants from 2004-2006
4. Examiner for Module IV paper - Financial Management of The Incorporate Society of Planters since 2006