# **FUNDAMENTAL FINANCIAL ACCOUNTING SKILLS (FFAS) FOR** PLANTATION & MILL MANAGERS/ **EXECUTIVES**

MR. KENNETH KK TAN, MBA (UPM), FCCA (UK), FCPA (Aus.), CPFA (UK), CA (M), CPA (M)

25 - 26 MARCH 2020

# ISP HEADQUARTERS

Suite 3A01, Level 3A, PJ Tower, Amcorp Trade Centre No. 18 Persiaran Barat, 46050 Petaling Jaya, Selangor

# **OVERVIEW**

- ❖ This programme will increase participants' ability to listen and comprehend the intention/message behind the words used by their financial colleagues who are trained in finance & accounting, such as the financial controllers, finance managers, accountants, etc.
- Plantation managers will be able to identify ways to talk the financial language with finance managers/accountants
- ❖ The topics covered in this programme are to help plantation managers develop the necessary skills to overcome fear of finance/accounting and learn the financial impact of their operational processes/decisions
- ❖ To become an accomplished negotiator and communicate better during budgets, costings and performance reviews

# **HOW YOU WILL BENEFIT?**

- Finance for plantation managers; it is a topic you must understand especially during challenging economic times when financial acumen is expected at every organizational level
- > You need to know how to justify a request, quantify your contributions to the company and spot profit drains immediately
- > Whether you are a wizard of finance or a nonfinancial manager, performance is measured the same way - in dollars and cents!
- > Offering an accessible overview of finance for plantation, this seminar features exactly what you need to further your career and build your future. From accruals to write-offs to receivables and payables, this workshop shows plantation managers the concepts, tools and techniques that can help make each decision pay off - on the job and on the bottom line
- > Ability to read and comprehend financial statements/reports
- > Appreciate the components of production cost
- Insight on project financial viability and feasibility

# **TARGET AUDIENCE**

- > This programme is designed for plantation managers in every functional area of responsibility in plantation environment
- > This programme is suitable for:
  - ✓ General Managers/Controllers
  - ✓ Senior Estate Managers/ Estate Managers
  - ✓ Senior Assistant Managers
  - ✓ Assistant Managers
  - ✓ Accounts/Administrative Executives
  - ✓ Accountants
  - ✓ Mill managers

### SUMMARY

- ✓ You will get a firm grasp of the numbers side of your job
- ✓ You will gain greater confidence with a working knowledge of business financials
- ✓ You will learn how to "think finance" and translate performance into financial terms
- ✓ You will cultivate proactive working relationships with finance professionals and enhance your value to the organization
- ✓ You will understand the business dynamics of dollars and cents – take initiatives that meet your short- and long-term goals
- ✓ You will take the guesswork out of your decision making and deliver a better bottom line
- ✓ You will expand your professional expertise and your career opportunities

# METHODOLOGY

Lecture, workshop and discussion

# **REGISTRATION FEES**

☐ ISP MEMBER RM550 (INCLUSIVE OF 6% SST)

■ NON-MEMBER RM650 (INCLUSIVE OF 6% SST)

WHAT YOU WILL COVER?										
D A	morning session (9.00 am – 1.00 pm)	AFTERNOON SESSION (2.00 PM – 5.00 PM)	D A	Morning session (9.00 am – 12.30 pm)	AFTERNOON SESSION (2.00 PM – 5.00 PM)					
Y	<ol> <li>Understanding the Language of Finance</li> <li>Basic Accounting Concepts and Financial Statements</li> <li>Generally Accepted Accounting Principles (GAAP)</li> <li>Cash vs. Accrual-Basis Accounting</li> <li>Capital Expenditure vs. Revenue Expenditure</li> <li>Applying different methods of evaluating capital expenditures</li> </ol>	<ol> <li>New Planting vs.         Replanting</li> <li>Terminology         associated with         Financial Statements</li> <li>The key components         of an Annual Report</li> <li>Case Study:         <ul> <li>Typical estate                 transactions in a                  day</li> <li>Carl Interior                 Design –                 Financial Report                 2016 &amp;                 suggested                 solutions</li> <li>Gopend                Berhad</li> </ul> </li> <li>Evaluating an Annual         Report and                 Calculating Financial                 Ratios</li> </ol>	Y 2	<ol> <li>Costing Principles:         <ul> <li>Cost Accounting</li> <li>Production Costs (Assignment)</li> <li>Planning &amp; Controls</li> <li>Costing of Inventory/Stock Controls</li> <li>Standard Costing</li> </ul> </li> <li>Cost-Volume-Profit (CVP) Analysis</li> <li>Break-Even Analysis</li> </ol>	<ol> <li>Capital Expenditure         Budgets and         Operating Budgets</li> <li>Basic Project         Analysis:         <ul> <li>Coconut</li></ul></li></ol>					

# YOUR FACILITATOR

### KENNETH KK TAN

MBA, FCCA(UK), FCPA(Aus.), CPFA(UK), CPA(M), CA(M), MCIM(UK), MIIE(USA), CMIIA(M), F.Inst.Mgt.(UK), MMIM(M)

Kenneth is currently a free-lance consultant and trainer. He has over 40 years of working experience in various industries both locally and abroad. He held many C-suite positions in the last 25 years in Malaysia, a few other ASEAN countries and Africa. Kenneth is a sought after trainer and speaker, and has delivered many trainings and talks on Advanced Business Finance, Strategic Financial Management, Financial Management, Corporate Finance, Book-keeping & Accounting to a number of institutions of higher learning such as Tuanku Abdul Rahman College, Malaysian Institute of Management, The Malaysian Institute of Certified Public Accountants, The Incorporated Society of Planters, etc. He has conducted in-house senior management development programs for a few conglomerates in Malaysia and Cambodia. He was a speaker for business forums organized by Cambodia, Thailand, and Liberia. He is the current examiner for ISP Module IV - Financial management and previously was concurrently the examiner for Module II - Book-keeping & Accounting. He has authored 2 publications, namely (1) Book-keeping & Accounting Note and (2) Financial Management, A Practical Guide for Agribusiness professionals.

#### **Working Experiences**

- 1. Airline & Hospitality Industry 23 years
- 2. Gaming & Hospitality Industry 2 years
- 3. Telecommunication Industry 2 years
- 4. Natural Resources Mining, Oil & Gas 4 years
- 5. 3 MNC/Conglomerates Agribusiness (Hap Seng, Sinarmas, TPB) 16 years (up to now)

#### Professional Examiners Lecturer & Courses Facilitators

- 1. Financial management Course Leader for The Malaysian Institute of Management in 1991
- 2. Corporate Finance Course Leader for Tuanku Abdul Rahman College, Genting-Klang from 1991-1995
- 3. Advanced Business Management Facilitator for The Malaysian Institute of Certified Public Accountant 2004-2006
- 4. Financial management Examiner for Incorporate Society of Planters since 2006



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25 – 26 MARCH 2020 ISP Headquarters

Suite 3A01, Level 3A, PJ Tower, Amcorp Trade Centre No. 18 Persiaran Barat, 46050 Petaling Jaya, Selangor

# REGISTRATION FORM

Please register the following personnel to attend the training as above.

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N.	PAYMENT METHOD		
Name:	<ul><li>─ ☐ Cash (Walk in only)</li></ul>		
I/C No.:			
Email:	— □ ATM Transfer		
Member: RM 550.00 (Membership No.:	—)   Cheque/ Bank Draft)		
Non-Member: RM 650.00 □	(Cheque/ Bank Draft No.:)		
Special Dietary Requirement (Tick if applicable)	(Cheque/ Bank Drail No.,)		
□ Vegetarian □ Others			
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□ Vegetarian □ Others	AMOUNI, KM		
Name	Payment can be made to ISP MANAGEMENT (M) SDN		
Name:	<ul> <li>BHD bank account AMBANK ISLAMIC BERHAD/</li> </ul>		
I/C No.:	— AMBANK BERHAD 888-101-596-8511		
Email:	_		
Member: RM 550.00 (Membership No.:	$^{-)}$ $^{**}$ Please return the registration form and provide		
Non-Member: RM 650.00 □	proof of payment to emails below		
Special Dietary Requirement (Tick if applicable)	proof of payment to emails below		
□ Vegetarian □ Others			
	TERMS AND CONDITIONS		
Name:	Request for cancellation must be made in writing.		
	<ul> <li>→ 100% refund will be made for written cancellation</li> </ul>		
I/C No.:	<ul> <li>received 6 days before the day of the Seminar.</li> </ul>		
Email:	Refund will be issued after the Seminar.		
Member: RM 550.00 (Membership No.:	$^{-)}$ $\diamond$ No refund will be given for cancellation received		
Non-Member: RM 650.00 □	after the Seminar. However, replacement is		
Special Dietary Requirement (Tick if applicable)	·		
□ Vegetarian □ Others	acceptable; please forward the replacement		
	name to emails below.		
Name:	The registration form serves as the official invoice.		
1/0 \ \ 1 = .	All membership subscription should be paid before		
	<ul> <li>the day of the Seminar to entitle for members'</li> </ul>		
Email:	–, rate, or else, non-members' rate will be applied.		
Member: RM 550.00 (Membership No.:	$^{-\!1}$ $\diamond$ The Organisers shall not be held responsible		
Non-Member: RM 650.00 □	for whatever cost (hotel reservation/ flight		
Special Dietary Requirement (Tick if applicable)	· · · · · · · · · · · · · · · · · · ·		
□ Vegetarian □ Others	ticket) incurred by participants.		
	The Organisers reserve the right to make		
*** All fee inclusive of 6% Sales & Service Tax (SST) for Malaysia	ins changes to courses without prior notice		
only.	whether in terms of date, time, venue or any		
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	other aspects.		
Company Name:			
Person in Charge:	Registration must be done by faxing/emailing		
Telephone:	the registration form to the following:		
Email:			
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, (ddi 000)	CONTACT PERSON		
Company's Stamp/	For <b>ENQUIRIES</b> : Mr. Rajindran Irusan		
Company's Stamp/			
Signature:			
	For <b>REGISTRATION</b> : Ms. Siti NurNabilah Mohd Said		
	<b>2</b> 03-7955 5561 ⊠ nabilah@isp.org.my		

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	Cash (Walk in only)							
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- e Organisers reserve the right to make anges to courses without prior notice ether in terms of date, time, venue or any er aspects.

#### **ACT PERSON**

